

A Full-Service Law Firm

- Offering affordable legal solutions
- Minimizing expensive litigation
- Preventing costly contract mistakes

Overview: We serve clients throughout the United States and internationally. Our dedicated attorneys offer experienced, practical guidance in the areas of business law and contracts, especially contracts with government agencies. We build long-term relationships with our clients by providing cost-effective solutions in the general areas of business, government, and family law. **Ask how our low monthly retainers save you money.**

If it is necessary to go to court, we defend your interests with aggressive litigation to reduce or completely avoid any negative results

Our Professionals: Our team of contract professionals not only have past experience working for the federal government but they also see inside information on challenged government contract bids. In both our legal services and client training, our attorneys guide individuals to include bid content that will prevent or stop competitive protests and shield clients from unexpected government or competitor allegations of breach of contract

Our Clients: Our clients range from well-established companies/government contractors to beginning, small, or entrepreneurial firms. We represent clients whose primary customer is the government, as well as those companies that want to find new commercial markets. We create strategic plans in cooperation with our clients and proactively manage legal solutions to avert problems that appear on the horizon. Clients appreciate the way our approach

- Enhances their business and contracting success with government agencies and commercial customers
- Saves money through cost effective planning and payment options, such as our low monthly retainers

Legal and public policy: As government increasingly searches for signs of abuse by contractors, especially in procurement and health care, we use our government experience to defend clients from abuse allegations.

Government Savvy: Almost all our attorneys and support staff have held prior jobs inside government, so we understand government's attitudes and procedures. Thus, we can steer our clients' approach towards the successful achievement of contract awards and efficient contract execution. Our experience can shield clients from negative contract outcomes and spoiled relationships with government customers.

Many of our lawyers formerly functioned as bid protest attorneys with government agencies, such as the DOD and GSA. If a client's contracting issues involve intellectual property, labor, suspension and debarment, corporate defense, or mergers and acquisitions, our experience and resources may prove crucial to a client's success in securing and executing a government contract without incident.

Assistance with Contract Factors: We help clients plan a successful proposal response to a government RFP; assess their risks when performing required contract work; organize cost estimates; protect intellectual property, if any; and manage other contracting challenges and issues that may arise.

Win Claims in Court: We argue your case aggressively in court when necessary, organize the facts, and resolve claims quickly. Watson attorneys avoid expensive, protracted legal disputes to reduce the cost of legal services and mitigate possible damage to your relationships with government agencies.

Watson's Legal Services

Our Services:

Business Law:

- Contract Terminations
- Construction Contracting
- Corporate Law & Governance
- Breach of contract

Government Contracting:

- Compliance and Internal Controls
- Proposal Writing
- Defective Pricing
- Affiliation and Ostensible Subcontractor Rule
- Bid Protest Litigation and Intervention
- Federal Government Contract Compliance
- Small Business Issues, 8(a)
- GAO Bid Protests
- SBA Size Protests
- SBA OHA Appeals
- 8(a) Requests for Reconsideration
- 8(a) Suspensions and Terminations
- NAICS Code Appeals

*Bring your legal needs to us.
Watson's got you covered!*

Investigations: We defend contractors in criminal and civil investigations, quickly and discreetly resolving enforcement issues *before* they become public. We also use our government experience to negotiate resolutions to serious charges against contractors so they can continue working and obtaining further contracts.

Bid Protests: In federal offices and courts, we protect a client's contract award from disappointed challengers. And if government unfairly awards a contract to another bidder, we argue that the contract award decision did not adhere to selection criteria stated in the solicitation or written into other FAR regulations.

Business Perspective: When we apply to government contracting our experienced in forming teaming contracts or managing mergers and acquisitions, we help clients achieve their full business and profit potential. By incorporating the resources of other reliable businesses that may be strong where our clients are weak, clients sharpen their competitive edge and win more government contracts.

DOD Roots and Homeland Security: Most of Watson's attorneys and support staff members have military experience as former employees. We maintain our former military contacts and can still recall personal experience with homeland security measures on bases and civic venues. Our attorneys know the most effective approaches to government on the topics of base construction and security from terrorism.

Intellectual Property: We are masters of intellectual property law inside and outside of government contracting. But when inventions, software, and technical data are developed at a contractor's expense and labor as part of a government project, we resist government acquisition of those assets and help clients avoid situations that compromise ownership of inventions and development after contract conclusion.

Contract Status: Watson's attorneys represent small, disadvantaged, woman- and veteran-owned businesses, and HUB zone companies along with many large, well established firms. *We do not restrict our representation.* However, obtaining the right to bid for government set-aside business is advantageous to small clients due to reduced competition and mandated awards. Therefore, we help small businesses by guiding them to apply for preferred status, if they qualify, and defending them from unfair competition by larger companies.

Training: We provide training to companies and entrepreneurs in the many regulations, laws, and miscellaneous legal realities that affect government contracting. We additionally share our unique perspective acquired through many years of experience defending and prosecuting bid protests. This experience enables us to give reliable advice on the most trouble-free paths through proposal writing and project execution. Our training is especially useful to companies and entrepreneurs that are beginning their contracting careers so they can avoid common mistakes, win more bids, and build positive histories, relationships, and reputations among government customers.

Proposal Writing and Consulting: At a client's request, we offer proposal writing and consulting services to ensure your proposals are written and organized by experts who understand solicitation requirements. We also work with you to plan the strategy of proposal content and guide the emphasis of your input.