

Watson & Associates, LLC

Critical Thinking, Clear Direction, Decisive Results

1.866.601.5518

720.941.7200



Reduce Current Legal Fees & Protect Your Bottom Line

Watson & Associates, LLC provides reliable and cost-effective solutions to contractors doing business with the federal government. Given the myriad of complex regulations and statutes involved, contractors incur liability that can cripple their businesses. Our firm represents small and large contractors across the United States (Federal Procurement allows us to help contractors regardless of state). Our mission is to:

- **Provide Credible and Candid Representation That Protects Your Rights**
- **Help Contractors Develop A Proactive Approach That Increases Their Bottom Line**
- **Provide High-Level Services From Actual Experience of Working on the Other Side**
- **Offer Cost-effective Representation That Beats Our Competition**

Watson offers expertise from diverse backgrounds. Theodore Watson, Founder and Manager, is a retired Air Force Member and Former Small Business Executive within DOD. The firm's management approach is premised on integrity, diligence and trust. Our clients trust our advice and recommendations.

Our experience in working for the federal government provides valuable knowledge to contractors across the United States. Our management approach focuses on being proactive and ensuring that clients receive prompt and trustworthy advice.

CONSULTING	LITIGATION
Risk Mitigation	Bid Protest
Ethics	Contract Terminations
Subcontracting Plans	SBA Legal Matters
Small Business Programs	Investigations
Teaming and Joint Ventures	Contract Claims & Disputes
Effective Marketing	Contractor Investigations

www.theodrewatson.com

Critical Thinking—Concise Direction— Legal Experts

Contract Management

Watson & Associates provides advice to new and seasoned defense contractors on matters pertaining to contract management. Sound contract management minimizes the risk of termination, claims from the government and it helps small and large businesses to develop sound past performance with their customers. Other matters addressed include:

- **Risk Mitigation and Internal Procedures**
- **Implementing Sound Ethics Initiatives**
- **Compliance Methodology**
- **Statutory Interpretation & Guidance**



Bid Protests

As contracts are awarded, other contractors sometimes allege unlawful awards. As government contract attorneys, Watson & Associates file and defend contract awards based on size (SBA) or to the Government Accountability Office (GAO). We also handle:

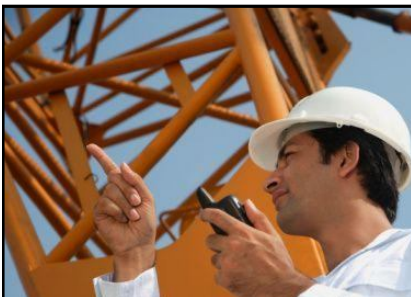
- **Bid protest avoidance consulting**
- **Organizational structure challenges**
- **Avoidance of teaming and subcontracting pitfalls**

Contract Terminations

During the performance stage, the agency may allege that you violated the terms and conditions of the contract. As a result, you are faced with a termination for default. In other situations, the requirement may be cancelled for legitimate reasons. Our lawyers can help protect your rights and recoup damages.

Proposal Writing Services

Contractors oftentimes find that their award percentages are less than satisfactory. As former government contracting personnel, our staff counsels small and large businesses on how to improve their chances of award. We focus on implementation of your unique characteristics that are of value to the government, beating your competition and making your proposal stand out.



- **GSA Schedules (Proposal Preparation & Contract Management & Legal Representation)**
- **Sources Sought Responses**
- **SBIRS**
- **Complete RFP Response**
- **RFP Consulting Services**

Solving Legal Problems For Contractors and Agencies Across the Country

Government Construction

Watson & Associates government contract practice includes federal construction. We resolve matters pertaining to delays, equitable adjustments, scope changes, construction claims and Miller Act disputes.



Small Business Programs

One of our unique capabilities is our in depth expertise in government small business programs. This includes:

- **SBA 8a Program Certification, Reconsiderations & Terminations**
- **HUBZone & Service Disabled Veteran Programs**
- **Teaming & Joint Venture Relationships**
- **Native American (Super 8a) Contracting**
- **Subcontracting Plans and Goals**
- **Assisting small businesses to better position themselves for prime contracts**
- **FAR Interpretation & Guidance**

Litigation

As disputes arise, Watson has represented contractors in a variety of legal matters. This includes claims denial, Contract Disputes Act matters, defective pricing and False Claims Act defense. Our goal is to resolve matters at the lowest level. However, we are prepared to launch aggressive representation and defense to protect our clients' rights.

Training Services

Contractors and agencies alike utilize our experience to educate and train staff members on recent legislative developments that affect the procurement process. Other highlights of our training capabilities include:



- **RFP Writing**
- **Market Research**
- **Performance Based Contracting & Statements of work**
- **Small Business Contracting**
- **Government Contract Law (Basic & Advanced)**

*We offer on-site training for companies needing training for several staff members

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COMMERCIAL AND GOVERNMENT INDUSTRIES

- Federal Agencies
- Construction
- IT and Computer
- Aerospace
- Aviation
- Hospitals
- Manufacturers
- Landscaping
- Janitorial
- Engineering
- Security
- Professional Services
- CPA/Accounting
- Medical
- Training
- 8(a) Firms
- Service Disabled Veteran Owned Small Business
- HUBZone
- Veteran-owned
- Woman-owned
- Native American 8(a)

Watson Supports Federal Contractors Nationwide and Colorado Business Law

Watson & Associates serve as corporate counsel to small and large businesses seeking cost-effective solutions. Our capability includes:

COLORADO BUSINESS RELATED SERVICES

Business Formation & Incorporation

Operating Agreements & Partnership Arrangements

Buy Sell Agreements

Employment Matters

Litigation

Contract Matters & Disputes



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Solving Legal Problems For Contractors and Agencies Across the Country

NAICS CODES FOR WATSON & ASSOCIATES, LLC	
DUNS: 016274318	
NAICS	CODE DESCRIPTION
531311	Residential Property Managers
531312	Nonresidential Property Managers
531390	Other Activities Related to Real Estate
541110	Offices of Lawyers
541199	All Other Legal Services
541613	Marketing Consulting Services
541614	Process, Physical Distribution, and Logistics Consulting Services
541618	Other Management Consulting Services
541990	All Other Professional, Scientific, and Technical Services
551114	Corporate, Subsidiary, and Regional Managing Offices
922130	Legal Counsel and Prosecution
922190	Other Justice, Public Order, and Safety Activities
926150	Regulation, Licensing, and Inspection of Miscellaneous Commercial Services

Inquire About Our Cost-Effective Monthly Retainer Program. Call : 1.866.601.5518

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